

Under the patronage of H.H. General Sheikh Mohammed bin Zayed Al Nahyan,
Crown Prince of Abu Dhabi & Deputy Supreme Commander of the Armed Forces

WORLD PORTS & TRADE SUMMIT

28 - 30 March 2011, ADNEC, Abu Dhabi

From 28-30 March 2011, Abu Dhabi will be hosting the very first **World Ports & Trade Summit**, to deliver an unprecedented exchange of information on the future of ports, trade and shipping and will present some of the most ambitious projects ever attempted.

Your invitation to participate in the following round table discussion:

Professional Services for Clients using UAE Ports

Hosted by **Zarir Irani, Managing Director, Constellation Marine Services**

Taking place on **the 29th of March 2011 at 15:45** at the Round Table Arena, Hall 5, in the Abu Dhabi National Exhibition Centre.

Round table synopsis

- Various services that a port may need on a regular basis.
- Identify bodies and/or organizations which impart knowledge and scrutinise these.
- How and what can be the consequences of a "need be" protocol of professional service providers (discuss matters like preference in calls, pricing, referrals and personal agendas as a reaction of this being left open).
- Identify who decides on contracts and what parameters are to be considered.
- Is making out an extensive tender always a practical way forward, given the time restrictions on deliverables of service?
- Criteria and process controls for choosing external professionals
- Is there a need for measuring the intangible assets of a Port authority? If yes, how to go about doing this? If being done, how to better this? Is it effective?

Registration details

To attend this session free of charge, register for the Summit as an exhibition visitor at www.WorldPortsAndTrade.com/Register

Your entry pass will also provide you with free entry into:

- The international exhibition
- The VIP Opening Ceremony on 28th March
- The Arab Seaports Federation Theatre
- A hosted tour of Khalifa Port

Upgrade to a conference delegate and also gain entry into all main conference sessions, delegate luncheons, and official networking functions.

Book your delegate pass at www.WordPortsAndTrade.com/register

Round table sessions are free to attend. Each round table is limited to 11 seats and reserved on a first come first served basis. Arrive early to ensure your place. Refreshments will be served. View full information at www.WorldPortsandTrade.com/round-table